Appendix 1 Resource Information

For easy reference and access to further information about the topics discussed in the AMBIF Implementation Guidelines for the Philippines—including the relevant policy bodies, regulatory authorities, securities market-related institutions, and the Philippine bond market at large—interested parties are encouraged to utilize the following links (all websites available in English):

ASEAN+3 Multi-Currency Bond Issuance Framework—Single Submission Form Available from the ABMF website: http://tinyurl.com/AMBIF-Single-Submission-Form.

ASEAN+3 Bond Market Guide—Philippines (2017) https://asianbondsonline.adb.org/documents/abmf_phi_bond_market_guide_2017.pdf.

AsianBondsOnline (Asian Development Bank) https://asianbondsonline.adb.org/economy/?economy=PH.

Bangko Sentral ng Pilipinas http://www.bsp.gov.ph.

Bangko Sentral ng Pilipinas—New Manual of Regulations for Banks http://www.bsp.gov.ph/downloads/regulations/MORB/2017_MORB.pdf.

Bangko Sentral ng Pilipinas—Manual of Regulations for Foreign Exchange Transactions http://www.bsp.gov.ph/downloads/Regulations/MORFXT/MORFXT.pdf.

Bangko Sentral ng Pilipinas—Circular No. 1010 (2018) http://www.bsp.gov.ph/regulations/regulations.asp?type=2&id=4013.

Philippine Dealing System Holdings Corp. http://www.pds.com.ph.

Philippine Dealing System Holdings Corp.—PDEx Rules for the Fixed Income Securities Market (as amended) http://www.pds.com.ph/wp-content/uploads/2018/10/PDEx-Rules-for-the-Fixed-Income-Securities-Market-as-Amended-Revised-29-October-2018.pdf.

Philippine Dealing System Holdings Corp.—PDEx Guidelines http://www.pds.com.ph/index.html%3Fpage_id=11311.html.

Securities and Exchange Commission of the Philippines http://www.sec.gov.ph/.

Securities and Exchange Commission of the Philippines—Securities Regulation Code http://www.sec.gov.ph/wp-content/uploads/2019/02/2019Legislation_RA-8799-Securities-Regulation-Code-2000.pdf. Securities and Exchange Commission of the Philippines—Implementing Rules and Regulations of the 2015 Securities Regulation Code http://www.sec.gov.ph/wp-content/uploads/2015/08/2015-SRC-Rules-Published-in-Phil-Star-Manila-Bulletin-October-25-2015.pdf.

Appendix 2 Glossary of Technical Terms

| 19-lender rule | Prescription in laws and regulations that limit an issuance of debt securities to no more than 19 investors (lenders), in order to fall under Exempt Transactions and thereby allow the issuer to fall outside of quasi-banking regulations |
|--------------------------|--|
| Annex D.2 | Annex containing the bond and note issuance approval application in the Manual of Regulations for Foreign Exchange Transactions |
| corporate note | Market term previously used for private placements in the Philippine bond market |
| enrollment | Process of listing bonds on PDEx for professional issuances, a prerequisite under Philippine regulations; here, using a sponsor |
| Exempt Transaction | Debt securities issuance that are not subject to the full disclosure and public offer regulatory framework |
| facility agent | Financial service provider, specific to the Philippines, acting in the role of an issuing and paying agent, as well as a trustee |
| filing | Term for action of submitting documentation |
| Form 10.1 | Refers to SEC Form 10.1, which contains the necessary data for the submission of a Confirmation of Exemption to the SEC |
| Form 17-A | SEC form used to submit an annual report for registered companies |
| listing | Typically, the action of submitting a bond issue or other securities to an exchange for the purpose of trading, price finding, disclosure, or profiling; in the Philippines, an issuer may list on PDEx |
| listing applicant | Term used in PDEx regulations for the party requesting the listing (issuer) or enrollment (sponsor) |
| Manual of Regulations | Key regulations for the activities of BSP-supervised financial institutions; includes separate volumes for institutions and for foreign exchange transactions |
| organized market | Term used in law and regulations for a market approved by the SEC for the trading of securities, including debt securities |
| OTC Rules | SEC rules governing the OTC market |
| PDEx Rules | Short form for the PDEx Fixed Income Securities Market Rules (as amended) |
| PDEx Guidelines | An extension of the PDEx Rules to clarify the application of regulations to specific segments of issuers or investors |

| private placement | Issuance method defined in law and regulations for an offer to no more than 30 investors of any kind, with specific prescriptions for advertising and marketing activities |
|--------------------------|--|
| Profile listing | Listing without trading but with specified disclosure |
| QB bond | Denotes a bond or note issue aimed at Qualified Buyers |
| Qualified Board | Separate listing board of PDEx for issuances aimed solely at Qualified Buyers (also referred to as the QB Board) |
| Qualified Buyers | Professional investor concept in the Philippines |
| quasi-banks | Non-bank financial institutions that carry out quasi-banking activities and, thus, fall under BSP supervision and licensing |
| registration | Action of registering a bond issue for reference pricing or disclosure purposes |
| Restricted Issuer | PDEx term for a financial institution without a quasi-banking license that issues Restricted Securities (e.g., subject to the 19-lender rule) or those considered Exempt Transactions |
| Restricted Securities | PDEx term for debt securities issued by a financial institution without a quasi-banking license as an Exempt Transaction; Restricted Securities may not exceed a maximum of 19 investors during their tenor |
| sponsor | Party who enrolls a bond or note in PDEx |
| underwriter | Securities firm licensed by the SEC for the underwriting of securities |

Source: ABMF SF1.

Appendix 3 SEC Form 10.1—Sample Format

This sample format of SEC Form 10.1 serves as reference for interested parties. Please see Chapter III.D.1 for a description of the circumstances requiring the use of this form.¹⁴

Name of issuer whose securities are being offered for sale or sold

Date

SECURITIES AND EXCHANGE COMMISSION

SEC FORM 10.1

CONFIRMATION OF EXEMPT TRANSACTION

Application for Commission's confirmation of availability of exemption

1. State the provision of Section 10.1 of the Code under which exemption is based:

2. Information about the securities for which this Notice/Application has been filed:

| (a) Title of class of securities being offered for sale/sold | |
|--|--|
| (b) Form of payment | |
| (c) Number and price/value of the | |
| securities being offered for sale/sold | |
| (d) Are any of the issuer's securities listed | |
| on the Philippine Stock Exchange and, if so, | |
| describe which class is listed and latest | |
| trading price. | |
| (e) Are the securities traded on any other | |
| trading market and, if so, disclose latest | |
| trading price | |
| (f) Capital structure as of the date prior to | |
| this issuance: | |
| 1) Authorized capital stock, par value, | |
| number of shares and amount | |
| 2) Subscribed capital stock, number of | |
| shares and amount | |
| 3) Unissued shares | |
| SEC Form 10.1 2016 | |

¹⁴ The current format of SEC Form 10.1 may be found at https://www.sec.gov.ph/wpcontent/uploads/2015/08/2016SECForm10.1.pdf.

3. Additional information about the Issuer and the Securities:

| (a) Exact name of issuer as specified in its | |
|---|--|
| charter | |
| (b) Place (province, country or other | |
| jurisdiction of incorporation) and date thereof | |
| (c) SEC Identification Number | |
| (d) BIR Tax Identification Number | |
| (e) Address of principal office | |
| (f) Issuer's telephone number, including area | |
| code | |
| (g) Former name or former address, if any, | |
| since filing of last report with the SEC | |
| (h) Are any of the issuer's securities listed on | |
| the Philippine Stock Exchange and, if so, | |
| describe which class is listed and latest trading | |
| price. | |
| (i) Other securities registered with the | |
| Commission under the Revised Securities Act or | |
| the Securities Regulation Code (title of each | |
| class, number of shares) | |
| (j) Describe any other offer for sale/sale of | |
| securities by the issuer for the last 12 months | |
| for which exemptive relief from registration | |
| was claimed under RSA or Section 10.1 of the | |
| Code. This should include the basis of | |
| exemption, class of securities, amount and number of investors. | |
| | |
| (k) Name of underwriter or selling agent | |
| involved in the sale | |

4. If securities are being sold by the owner thereof, please disclose:

| (a) Name of Selling Owner or | |
|--|--|
| Owner's Representative | |
| (b) Date of acquisition and from whom (issuer, | |
| another person) | |
| (c) Price of securities when acquired | |
| | |

5. Terms and Conditions of the Sale:

| (a) Date and place of initiation of selling | |
|--|--|
| efforts (or proposed date and place of sale if | |
| prior confirmation is requested) | |
| (b) Unless being sold by the issuer or the | |
| owner, please disclose name of person selling | |
| the securities and his authority | |
| (c) Lock-Up Period | |
| | |
| (d) Summary of other terms and conditions of | |
| the sale. | |
| SEC Farme 10.1.2010 | |

SEC Form 10.1 2016

6. Information about the Purchaser/Subscriber

Check if purchasers are **<u>existing</u>** stockholders and indicate the number of existing stockholder/s _____.

Check if purchasers are <u>new</u> investors not exceeding 19 and indicate the number of new investor/s _____.

(Note: A list containing the information required under this item shall be filed within 30 days from receipt of confirmation of exemption.)

7. Exhibits

In addition to the above information, the applicant hereby submits with this Notice the following documents:

- (a) Written Disclosure to Investors containing the required information under Paragraphs (1) and (iii)(d) (*in case of private placements only*) of SRC Rule 10.1; and
- (b) Copy of other materials to be used/used in connection with the offering for sale or sale.
- (c) If the consideration is other than cash, documents supporting the proper valuation of the payment to be received in exchange of the securities to be issued.

8. Filing Fees

This notice with an application for confirmation of availability of an exemption under SRC Rule 10.1 of the Code has been submitted along with the payment of the prescribed fee in the amount of P______ under Official Receipt No. ______. (*Fill this up if applicable only*)

Signatures

| The undersigned hereby certifies that the exempt requirements set forth in SRC Rule 10.1 have been been set for the set for th | •• | er is available and all |
|--|--------------------------|--------------------------------------|
| Pursuant to the requirements of the Code and S | RC Rule 10.1 thereunder_ | |
| has caused this certification to be signed on its b case of a juridical person, shall be the President | | (Name of Seller) I person who, in |
| Date: | | |
| By: President | | |
| SUBSCRIBED AND SWORN to before me on this_ affiant exhibited to me his/her | day of issued on | at _on |
| | | NOTARY PUBLIC |
| Doc No.: | | |
| Page No | | |
| Book No | | |
| Series of 20 | | |

The applicant shall file with the Commission five (5) copies of this SEC Form 10.1, one of which shall be manually signed by a duly authorized person who, in case of a juridical person, shall be the President.